Smith + Howard

Your Family's CFO



Table of Contents

Market Recap	3
Market Selloff	4-6
Market "Heat Map"	7-8
Equity Returns by Style	9
Weakness in Growth	10-11
U.S. Equity Return by Sector	12
U.S. Fixed Income Returns	13
Commodity Markets	14
Valuations and Positioning	15
U.S. Market Valuations	16
U.S. Treasuries	17
U.S. Credit Spreads	18
U.S. Equity Valuations	19-21
Global Equity Valuations	22
Commodity Investing	23
Portfolio Positioning	24



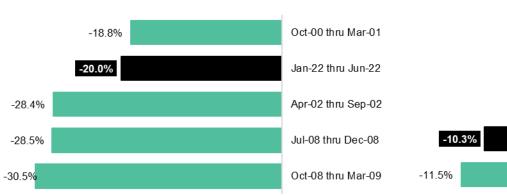
Market Recap





Market Selloff

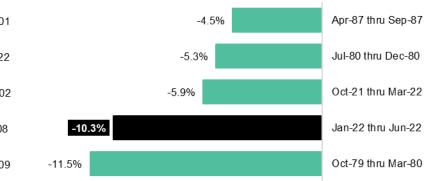
One of the most difficult things for investors during the recent selloff is the sheer magnitude of losses in both stocks and bonds. Returns for each now rank among some of their worst (dating back to 1976) for a six-month timeframe.



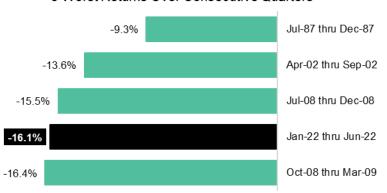
S&P 500 Index

5 Worst Returns Over Consecutive Quarters

U.S. Bonds (BarCap Agg Index) 5 Worst Returns Over Consecutive Quarters



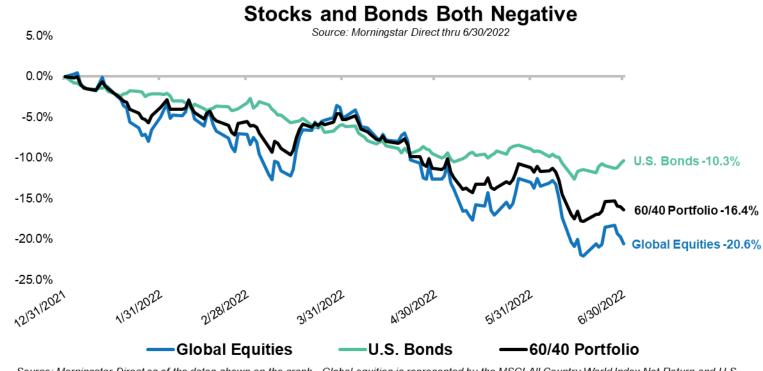
60/40 Portfolio 5 Worst Returns Over Consecutive Quarters





Market Selloff

With stocks *and* bonds falling during the 1st half of the year most investors have likely experienced percentage losses well into the mid teens.

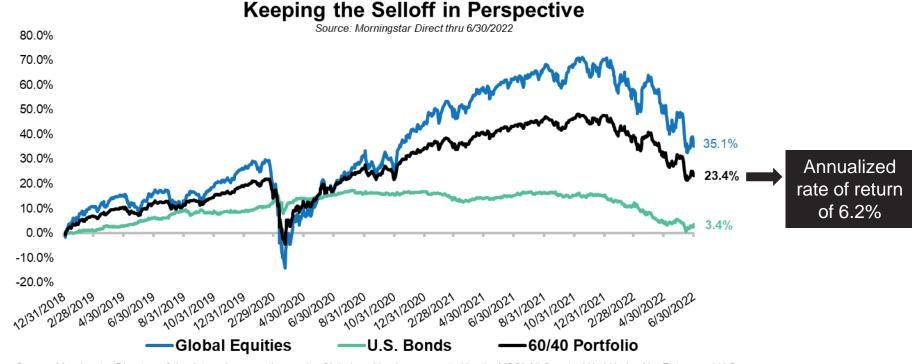


Source: Morningstar Direct as of the dates shown on the graph. Global equities is represented by the MSCI All Country World Index Net Return and U.S. Bonds the Bloomberg BarCap Aggregate Bond Index Total Return. The 60/40 Portfolio is hypothetical and comprised of 60% equities / 40% bonds rebalanced daily and does not account for any taxes or transaction costs. It is not possible to invest directly in an index.



Market Selloff

As long-term investors it's important to keep the recent selloff in perspective. Despite two "bear" markets and one recession (to this point), the last 3 ½ years have been profitable for investors.



Source: Morningstar Direct as of the dates shown on the graph. Global equities is represented by the MSCI All Country World Index Net Return and U.S. Bonds the Bloomberg BarCap Aggregate Bond Index Total Return. The 60/40 Portfolio is hypothetical and comprised of 60% equities / 40% bonds rebalanced daily and does not account for any taxes or transaction costs. It is not possible to invest directly in an index.



Market "Heat Map"

Equity market returns remain relatively high over the longer periods despite the recent selloff. Bond returns, however, have been pulled lower due to the negative results over the last 18 months.

Returns generally line-up with the expectations we've had for markets and, more importantly, with what we've built into financial plans.



	<u>2022 YTD</u>	Last 12 Months	Last 3 Years	Last 5 Years
		<u> </u>		
			cks	
Global	-20.2%	-15.8%	6.2%	7.0%
U.S. Equities	-21.1%	-13.9%	9.8%	10.6%
U.S. Large Cap	-20.0%	-10.6%	10.6%	11.3%
U.S. Mid Cap	-21.6%	-17.3%	6.6%	8.0%
U.S. Small Cap	-23.4%	-25.2%	4.2%	5.2%
International Equities	-18.4%	-19.4%	1.4%	2.5%
Intl Developed	-19.6%	-17.8%	1.1%	2.2%
Emerging Market	-17.6%	-25.3%	0.6%	2.2%
	Bonds			
U.S. Aggregate	-10.3%	-10.3%	-0.9%	0.9%
U.S. Treasuries (Intermediate)	-5.8%	-6.4%	-0.3%	0.9%
Municipals (Intermediate)	-7.0%	-6.8%	0.1%	1.5%
Investment Grade Corporate	-9.0%	-9.4%	-0.1%	1.5%
U.S. Corp High Yield	-14.2%	-12.8%	0.2%	2.1%
Emerging Market	-17.1%	-18.0%	-3.5%	-0.3%
	Commodities & Real Assets			
Commodities Index	35.8%	45.1%	14.7%	11.7%
Crude Oil	50.2%	59.4%	7.9%	9.4%
Natural Gas	48.4%	41.6%	-4.0%	-11.1%
Precious Metals (Gold/Silver)	-4.4%	-4.8%	7.2%	5.6%
Industrial Metals	-9.6%	0.2%	11.9%	7.5%
Agriculture	13.0%	18.9%	18.8%	6.9%
Energy Pipelines (MLPs)	10.0%	4.3%	0.1%	-0.3%
REITs (Real Estate)	-21.1%	-6.4%	2.5%	4.3%

Source: Morningstar Direct as of 6/30/2022

Year-to-Date "Heat Map"

There have been very few places for investors to "hide" during 2022. The only meaningful market segments with positive returns has been oriented around commodities or specific alternative strategies.

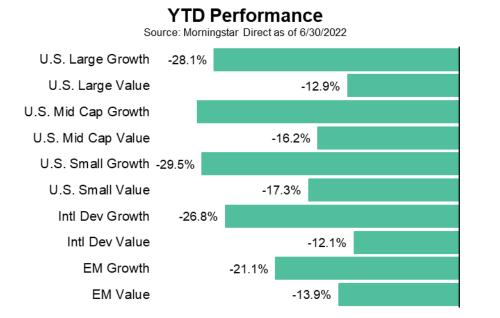


<u>1st Qtr</u>	2nd Qtr		Year-to-Date	
		Stocks		
-5.4%	-15.7%	Global	-20.2%	
-5.3%	-16.7%	U.S. Equities	-21.1%	
-4.6%	-16.1%	U.S. Large Cap	-20.0%	
-5.7%	-16.8%	U.S. Mid Cap	-21.6%	
-7.5%	-17.2%	U.S. Small Cap	-23.4%	
-5.4%	-13.7%	International Equities	-18.4%	
-5.9%	-14.5%	Intl Developed	-19.6%	
-7.0%	-11.4%	Emerging Market	-17.6%	
		Bonds		
-5.9%	-4.7%	U.S. Aggregate	-10.3%	
-4.2%	-1.7%	U.S. Treasuries (Intermediate)	-5.8%	
-5.8%	-1.3%	Municipals (Intermediate)	-7.0%	
-5.3%	-3.9%	Investment Grade Corporate	-9.0%	
-4.8%	-9.8%	U.S. Corp High Yield	-14.2%	
-9.2%	-8.7%	Emerging Market	-17.1%	
	Commodities & Real Assets			
33.1%	2.0%	Commodities Index	35.8%	
38.3%	9.0%	Crude Oil	50.8%	
58.5%	-6.0%	Natural Gas	48.9%	
6.9%	-10.5%	Precious Metals (Gold/Silver)	-4.4%	
22.7%	-26.4%	Industrial Metals	-9.6%	
19.9%	-5.7%	Agriculture	13.0%	
18.8%	-7.4%	Energy Pipelines (MLPs)	10.0%	
-3.7%	-18.1%	Real Estate (REITs)	-21.1%	

Source: Morningstar Direct thru 6/30/2022

Equity Returns by Style

The most extensive weakness has been felt in growth sectors and stocks. The value stock outperformance that began in 2021 has only accelerated in early 2022.



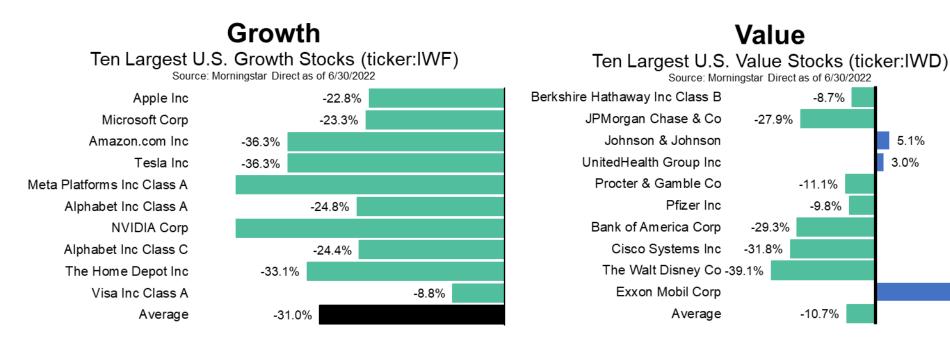






Weakness in Growth

It's not that there hasn't been weakness in value stocks, it's just that the weakness hasn't been as pervasive or widespread. Energy stocks also typically fall within the value style and those securities have done quite well year-to-date (see Exxon Mobil below).





43.0%

Weakness in Growth

As weak as some of the big, well known tech names have been, some of the greatest negativity has been reserved for more speculative segments of the market.

Many of these areas experienced massive gains in 2020/2021, only to give them up (and more) over the last 6-12 months.

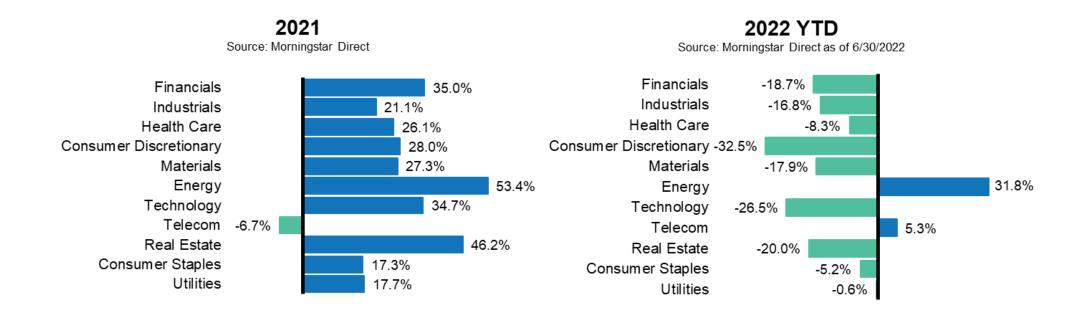


	Year-to-Date	Last 12 Months	% Below 52 Week High
Global Equities	-20%	-16%	-20%
	Pandemic I	High-Fliers	
Peloton	-74%	-93%	-93%
Snap	-72%	-81%	-84%
Netflix	-71%	-67%	-74%
Teladoc Health	-64%	-80%	-79%
Robinhood	-54%	NA	-90%
Uber	-51%	-59%	-59%
Blue Apron	-46%	-15%	-68%
Zoom	-41%	-72%	-73%
	Innovatior	n Themes	
ARK Fintech Innovation ETF	-62%	-71%	-71%
ARK Innovation ETF	-58%	-69%	-68%
ARK Genomic Revolution ETF	-49%	-66%	-64%
Global X Robotics & AI ETF	-43%	-42%	-49%
The 3D Printing ETF	-38%	-47%	-47%
	Metaverse	e Related	
Unity Software	-51%	-59%	-59%
Roblox	-68%	-63%	-75%
Meta Platforms (aka Facebook)	-52%	-54%	-58%
Horizons Global Metaverse ETF	-33%	NA	-37%
	Cryptocurrer	ncy Related	
Bitwise Cryto Ind Innovators ETF	-74%	-76%	-84%
Ethereum ETF (Grayscale Tr)	-73%	-54%	-85%
Bitcoin ETF USD	-61%	-46%	-719
	Meme Stock	ks & SPACs	
GameStop Corp Class A	-18%	-43%	-52%
Avis Budget Group Inc	-29%	89%	-72%
AMC Entertainment	-50%	-76%	-77%
Bed Bath & Beyond Inc	-66%	-85%	-87%
De-SPAC ETF	-68%	-80%	-79%
Defiance Next Gen SPAC Derived ETF	-39%	-50%	-50%
Digital World Acquisition Corp Class A	-53%	NA	-86%

Source: Morningstar Direct. Year-to-Date and Last 12 Months as of 6/30/2022, % Below 52 Week High as of 7/1/2022

U.S. Equity Returns by Sector

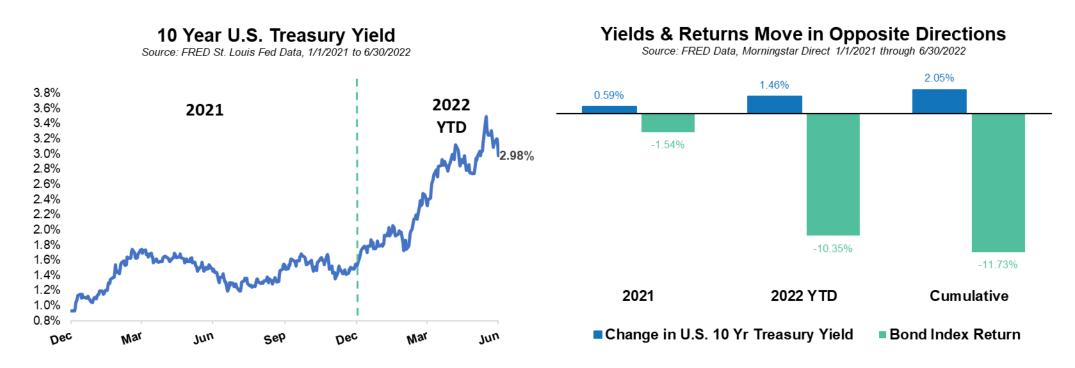
Energy stocks are the primary source of strength in value sectors, while Consumer Discretionary and Technology stocks have dragged down growth indices. A very different path of returns when compared with 2021.





U.S. Fixed Income Returns

The march higher in bond yields has continued and as a result returns are negative across the bond market.

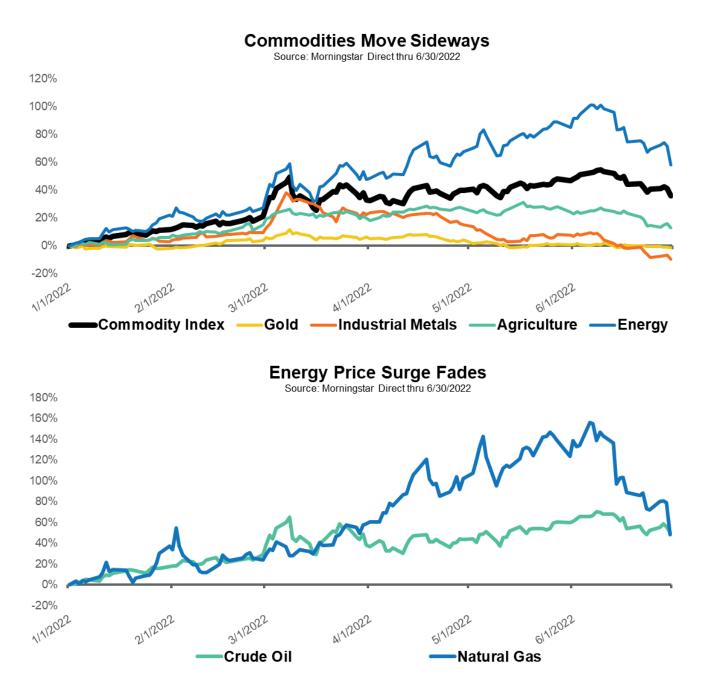




Commodity Markets

The surge higher in commodity prices began to slow and even recede in some areas during the 2nd quarter.

Investors who flocked to commodities expecting protection from inflation learned that there isn't always a correlation.





Valuations + Positioning

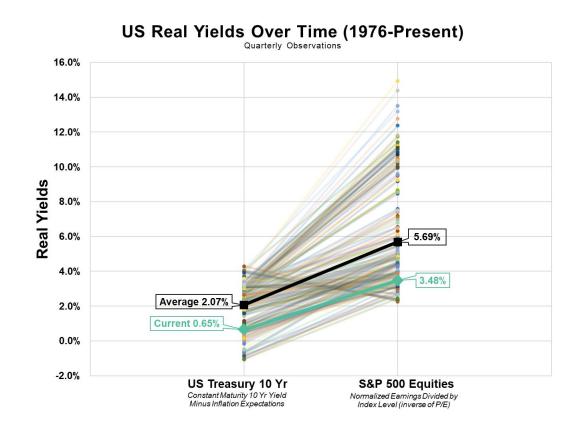


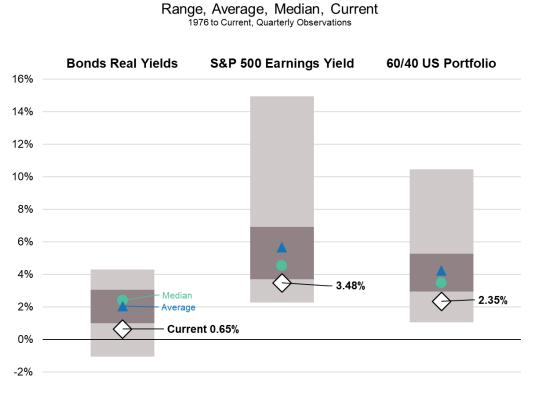


15

U.S. Market Valuations

Using the 10-Year Treasury and the S&P 500 as proxies for overall U.S. bond and stock market valuations shows that while both have gotten more attractive, they remain relatively expensive when compared to historical levels.





Historical Real Yields

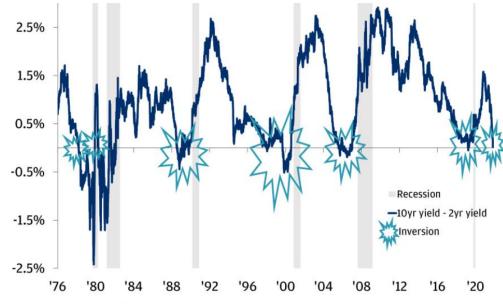


U.S. Treasuries

Investors continue to watch the yield curve for signs of any "inversion". In particular, the much-watched spread between the 10-Year Treasury and the 2-Year Treasury.

Change in Treasury Yield Curve Source: Morningstar Direct 4.00% 3.50% 3.00% 2.19% 2.50% 2.00% 1.75% 1.60% .46% 1.44% 1.50% 1.24% 1.00% 0.50% 0.00% 3 Month 1 Year 2 Year 5 Year 20 Year 30 Year 7 year 10 year Change in Yield - - 12/31/2021 **—** 6/30/2022

HIGHWAY TO THE DANGER ZONE? YIELD CURVE INVERSIONS TYPICALLY PRECEDE RECESSIONS Spread between 10-year Treasury and 2-year Treasury yield, ppt

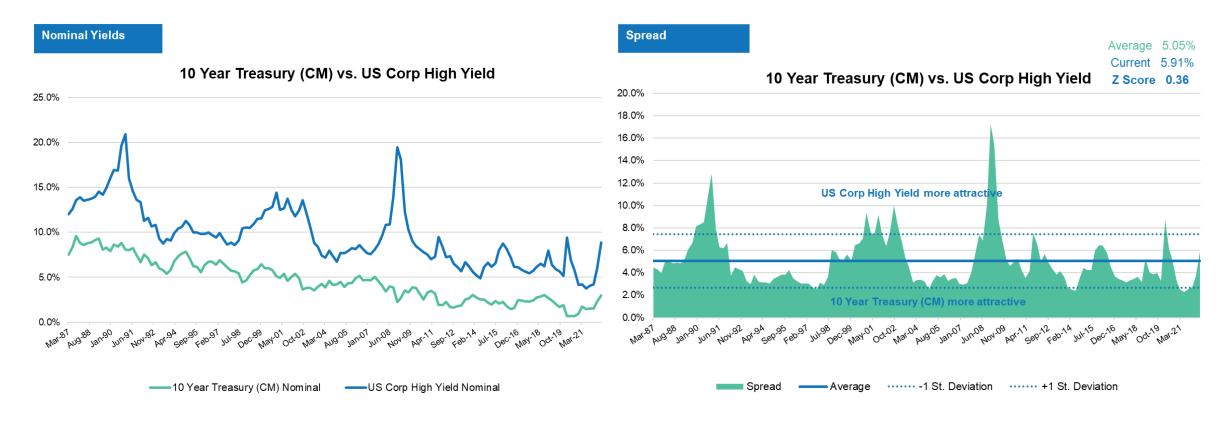


Source: Bloomberg Finance L.P. Data as of March 29, 2022.



U.S. Credit Spreads

Bonds of lower credit quality issuers typically come with higher yields and potential returns. "How much" higher varies based on investor risk appetites and desire for yield. Current credit spreads now slightly exceed longer term average levels.

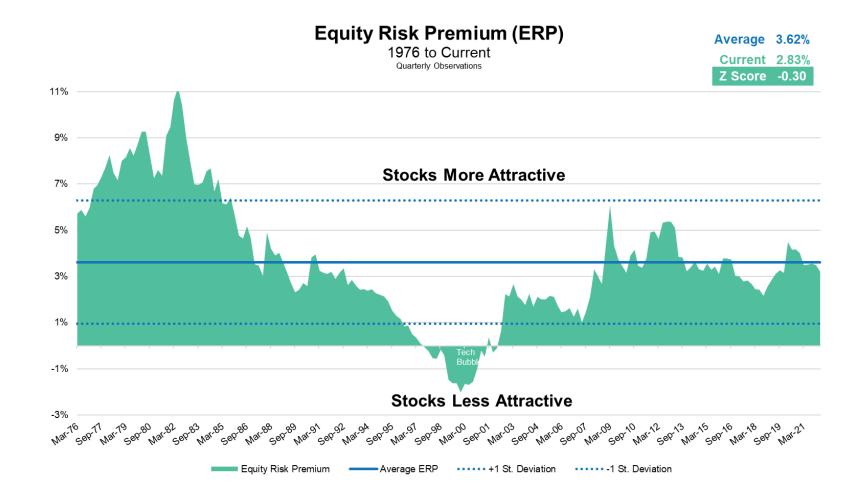




U.S. Equity Valuations

Looking specifically at the Equity Risk Premium (ERP), which incorporates the impact of lower interest rates on asset prices, shows that equities are reasonably valued.

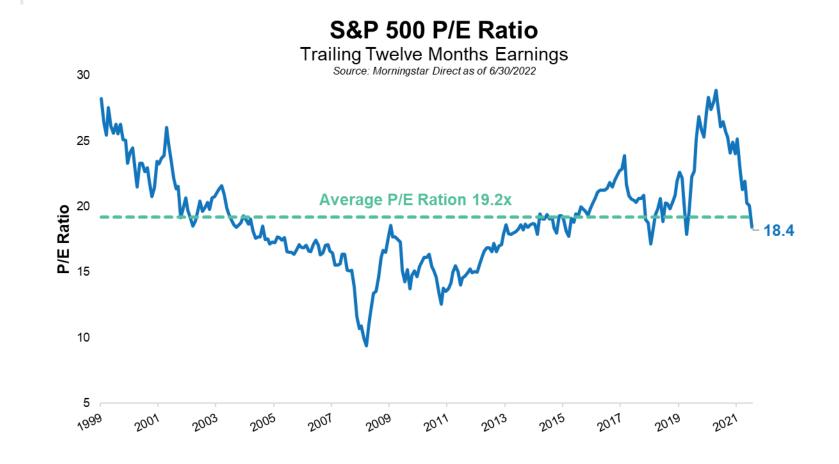
This makes it hard to be too negative on stocks.





Equity Valuations

The Price to Earnings ratio of the S&P 500 has dropped considerably and is now slightly below it's average level dating back to the end of 1999.





U.S. Large Cap Valuations

Investors typically look to Price to Earnings multiples to judge valuations, but we look at several different ratios. For the S&P 500, and many market segments in 2022, they all tell a similar story – vastly improved valuation levels from just a few months ago.



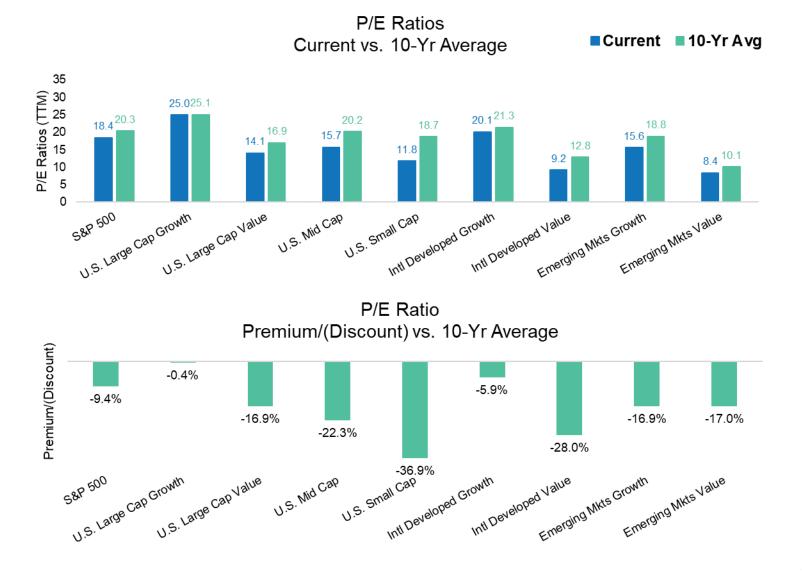




Equity Valuations

What a difference a few months can make. While there were a few segments at modest discounts in prior quarters, they were outnumbered by those at premiums.

Not the case today as multiples have dropped across the board and are now at or below 10year average levels.

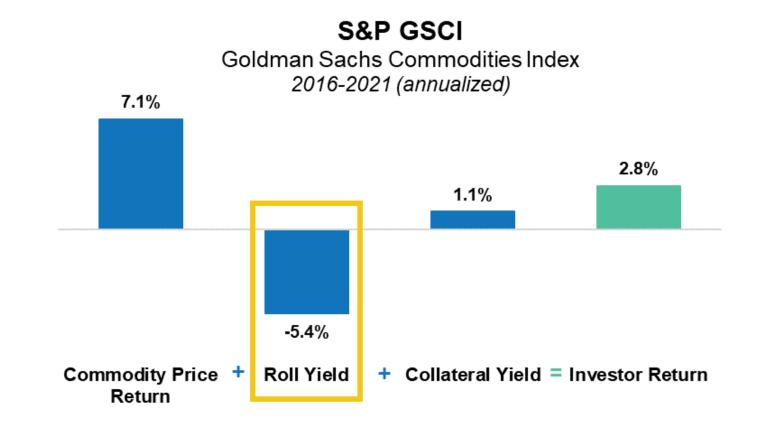






Commodity Investing

Investing in commodity strategies is meaningfully different from buying stocks or bonds. Not only will an investors return be driven by commodity price moves, but also things like Roll Yields and **Collateral Yields**. Those components are not well understood by the average investor (and some professionals) and can have a large impact on returns.





Portfolio Positioning

	Underweight	Neutral	Overweight	
Stocks vs. Bonds				
Stocks	0		0	
Bonds	0		0	
Fixed Income Components				
Core / Investment Grade	0	0		
Opportunistic / Non Inv Grade	0		0	
Maturity / Duration	ightarrow	0	0	
Equity Components				
U.S. Large Cap	ightarrow	0	0	
U.S. Mid + Small Cap	0	0	•	
International Developed	0	0		
Emerging Markets	0	0		
Alternative Components				
Equity Alternatives	0		0	
Fixed Income Alternatives	0	0		

Portfolio positioning continues to be fluid as markets move and valuations shift. We have become incrementally more positive on risk-oriented assets like equities and opportunistic fixed income.



Thank you





Disclaimer

Unless stated otherwise, any estimates or projections (including performance and risk) given in this presentation are intended to be forward looking statements. Such estimates are subject to actual known and unknown risks, uncertainties, and other factors that could cause actual results to differ materially from those projected. The securities described within this presentation do not represent all of the securities purchased, sold or recommended for client accounts. The reader should not assume that an investment in such securities was or will be profitable. Past performance does not indicate future results.

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